

Consolidated Financial Statements

Membertou Reserve Band Council

March 31, 2016

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Management's Responsibility for Financial Reporting

The accompanying consolidated financial statements of the Membertou Reserve Band Council and all the information in this annual report are the responsibility of management and have been approved by the Chief and Council.

The consolidated financial statements have been prepared by management in accordance with Canadian generally accepted accounting principles. Consolidated financial statements are not precise since they include certain amounts based on estimates and judgments. When alternative accounting methods exist, management has chosen those it deems most appropriate in the circumstances, in order to ensure that the consolidated financial statements are presented fairly, in all material respects.

The Band maintains systems of internal accounting and administrative controls of high quality, consistent with reasonable cost. Such systems are designed to provide reasonable assurance that the financial information is relevant, reliable, and accurate, and the Band's assets are appropriately accounted for and adequately safeguarded.

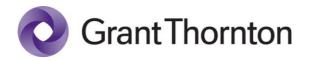
The Band Council is responsible for ensuring that management fulfills its responsibilities for financial reporting and is ultimately responsible for reviewing and approving the consolidated financial statements.

The Council meets periodically with management, as well as the external auditors, to discuss internal controls over the financial reporting process, auditing matters and financial reporting issues, to satisfy themselves that each party is properly discharging their responsibilities, and to review the annual report, the consolidated financial statements and the external auditor's report.

The consolidated financial statements have been audited by Grant Thornton LLP in accordance with Canadian generally accepted auditing standards on behalf of the members. Grant Thornton LLP has full and free access to the Council.

Chine Einen sint Offern

CEO



Independent Auditor's Report

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To the Chief and Councillors of the

Membertou Reserve Band Council

We have audited the accompanying consolidated statement of financial position of the Membertou Reserve Band Council (the "Band Council") as at March 31, 2016, and the consolidated statement of operations, changes in net financial liabilities, statement of fund balances, and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

The Band Council's management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk



assessments, the auditor considers internal control relevant to the Band Council's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Band Council's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Band Council's management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Basis for qualified opinion

The statement of financial position includes intangible assets in the amount of \$2,064,336 for fishing licenses and permits purchased by the Band. Recording intangible assets is a departure from Canadian public sector accounting standards. Accordingly, both the purchased licenses and permits and accumulated surplus are overstated by \$2,064,336 as at March 31, 2016. If intangible assets were not recorded in order to be in compliance with Canadian public sector accounting standards, purchased licenses and permits and accumulated surplus would both decrease by \$2,064,336.

Qualified opinion

In our opinion, except for the effects of the matter described in the *Basis for qualified opinion* paragraph, these consolidated financial statements present fairly, in all material respects, the financial position of the Membertou Reserve Band Council as at March 31, 2016, and the results of its operations, changes in its net financial liabilities, and its cash flows for the year then ended in accordance with Canadian public sector accounting standards.

Emphasis of matters

We draw attention to Note 2 to the financial statements which describes the restatement of a prior period. Our opinion is qualified in respect to this matter.

Other matter

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The schedules included on Pages 27 to 41 are presented for purposes of additional information and are not a required part of the consolidated financial statements. Such supplementary information has been subjected to the auditing procedures applied, only to the extent necessary to express an opinion, on the audit of the consolidated financial statements taken as a whole.

Sydney, Nova Scotia

July 21, 2016

Grant Thornton LLP
Chartered accountants

Membertou Reserve Band Council Consolidated Statement of Operations

Year ended March 31		Budget		2016		2015 (Restated Note 2)
Revenues	•		_		•	
Fisheries	\$	2,292,483	\$	3,043,099	\$	2,711,344
Rental		2,738,130		2,549,121		1,648,672
Commercial sales		37,287,275		35,050,755		33,103,552
Commodity tax recovery		-		470.075		990,000
Gain on disposal of property		-		172,075		-
Government transfers (Note 24)		11,522,072		14,855,177		19,509,019
Other revenues		172,768	_	<u> 368,011</u>	_	308,474
	_	54,012,728	_	56,038,238		58,271,061
Expenditures						
Administrative		2,591,418		2,703,009		1,053,021
Community expenses		3,022,169		3,166,900		2,692,627
Core funding and benefits		868,848		855,006		941,526
Cost of sales – commercial		16,612,348		14,263,362		13,935,623
Education and training		1,207,610		1,233,213		1,447,265
Fishing		170,100		308,485		201,918
Health programs		725,557		1,085,643		804,530
Insurance		461,679		439,903		596,496
Interest		1,380,961		1,565,226		1,301,311
Other		2,577,728		2,134,257		2,886,266
Professional fees		322,600		350,074		379,403
Repairs and maintenance		2,748,717		4,258,937		3,146,631
Salaries and benefits		13,581,799		13,599,807		13,345,579
Security and policing		916,305		909,898		869,589
Social	_	3,597,314 50,785,153	_	3,266,418 50,140,138	_	3,588,410 47,190,195
Less: transfers/recoveries		(1,470,340)		(1,502,876)		(755,932)
Less. transfers/fecoveries	-	(1,470,340)	_	(1,302,670)	_	(755,952)
		49,314,813		48,637,262		46,434,263
Annual surplus before amortization						
and property transfer		4,697,915		7,400,976		11,836,798
Transfer of Highway 125 Project to the						
Province of Nova Scotia (Note 21)		-		6,021,928		-
Amortization	_	3,279,027		3,887,589	_	3,371,979
	_	3,279,027		9,909,517	_	3,371,979
Annual surplus (deficit)	\$	1,418,888	<u>\$</u>	(2,508,541)	\$	8,464,819
Annual surplus (deficit)	\$	1,418,888	<u>\$</u>	(2,508,541)	\$	8,464,819

Membertou Reserve Band Council Consolidated Statement of Financial Position

March 31	2016	2015 (Restated Note 2)
Financial assets	\$ 2,917,234	\$ 4,962,670
Cash	\$ 2,917,234 3,547,238	3,181,649
Receivables (Note 3) Band funds in trust (Note 4)	114,735	25,008
Restricted cash	1,723,561	1,401,886
Investments (Note 5)	2,689,397	2,770,913
integration (1966 by	10,992,165	12,342,126
Financial liabilities		7 272 529
Payables and accruals (Note 11)	3,547,161	7,372,538
Construction payables to be financed	2,352,324 476,052	530,582
Deferred revenue (Note 12)	61,620,511	36,018,710
Long term debt (Note 13)	5,748,207	5,540,707
Deferred trust contributions (Note 16)	27,753	159,61 <u>6</u>
Capital lease obligations (Note 15)	73,772,008	49,622,153
Net financial liabilities (Page 6)	(62,779,843)	(37,280,027)
Non-financial assets	0.004.222	2,064,336
Purchased fishing licenses and permits (Note 8)	2,064,336 109,821,417	87,086,836
Capital assets (Note 9)	291,460	193,882
Prepaids (Note 6)	325,95 <u>5</u>	286,383
Inventory (Note 7)	112,503,168	89,631,437
Net assets	\$ 49,723,325	<u>\$ 52,351,410</u>
Fund halances (Dago 7)	\$ 49,723 <u>,325</u>	\$ 52,351,410
Fund balances (Page 7)	φ 43,1£0,0£0	ψ ομίου 1,110
Contingencies (Note 17)		
Commitments (Note 18)		
On behalf of the Band Council		Al.
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Consolidated Statement of Changes in Net Financial Liabilities

Year ended March 31		Budget 2016			2015 (Restated Note 2)
Net revenues	\$	1,418,888	\$ (2,508,541)	\$	8,464,819
Gain on disposal of capital assets Transfer of Highway 125 Project to the Province of		-	(172,075)		-
Nova Scotia (Note 21) Proceeds on sale of capital assets		-	6,021,928 255,100		-
Depreciation Fishing licenses and permits acquired Capital assets acquired	(2	3,279,027 - - - - - - - - - - - - - - - - - - -	3,887,589 - - - - (25,243,122)		3,371,979 (202,347) (13,425,989) (1,791,538)
Replacement Reserve transfers, net of approved repairs Allocation to capital reserve, net of withdrawals Interest earned on funds in trust			(208,316) (955) 2,727		(156,533) 4,084 944
Proceeds to trust from land disposition Usage of prepaid expenses Acquisition of inventory, net of usage		- - -	87,000 (97,578) (39,572) (256,694)	_	(33,220) 7,236 (177,489)
Change in net financial liabilities	(2	4,608,009)	(25,499,816)		(1,969,027)
Net financial liabilities, beginning of year	(3	7,280,027)	(37,280,027)	_	(35,311,000)
Net financial liabilities, end of year	\$ (6	1,888,036)	\$ (62,779,843)	\$	(37,280,027)

Membertou Reserve Band Council Consolidated Statement of Fund Balances

Year ended March 31

								2010	(Restated Note 2)
				Net .	Assets - Ex Restricte		ally		
	l la va atviata d		Funds on	Da	mla a a ma a m t		Moveable		
	Unrestricted Fund	with	Deposit AANDC		placement Reserve	Cap	Reserve	<u>Total</u>	<u>Total</u>
Opening balance	\$ 49,870,544	\$	25,008	\$	305,046	\$	86,476	\$ 50,287,074	\$ 42,176,107
Prior period adjustment (Note 2)	2,064,336		<u>-</u>					2,064,336	1,861,989
Balance, as restated	51,934,880		25,008		305,046		86,476	52,351,410	44,038,096
Excess (deficiency) of revenue over expenditures (Page 4)	(2,508,541)		-		-		-	(2,508,541)	8,464,819
Current year allocations	(112,143)		87,000		112,143		7,725	94,725	7,725
Withdrawals	-		-		(209,621)		(8,680)	(218,301)	(162,922)
Interest earned		_	2,727		1,305	_		4,032	3,692
Ending balance	\$ 49,314,196	\$	114,735	\$	208,873	\$	85,521	<u>\$ 49,723,325</u>	\$ 52,351,410

See accompanying notes to the consolidated financial statements.

2016

2015

Membertou Reserve Band Council Consolidated Statement of Cash Flows

Year ended March 31	2016	2015 (Restated Note 2)
(Decrease) increase in cash and cash equivalents		
Operating		
Excess (deficiency) of revenue over expenditures	\$ (2,508,541)	\$ 8,464,819
Depreciation	3,887,589	3,371,979
Gain on disposal of capital assets Transfer of Highway 125 Project to the Province of	(172,075)	-
Nova Scotia (Note 21)	6,021,928	_
Share of limited partnership (income) loss	(42,484)	14,605
	7,186,417	11,851,403
Change in non-cash operating working	(0.000.000)	0.004.540
capital (Note 19)	(2,030,322)	2,884,542
	<u>5,156,095</u>	<u>14,735,945</u>
Investing		
Partnership draws	150,000	100,000
Purchase of investments	(26,000)	<u>-</u>
	124,000	100,000
Financing		
Replacement reserve (net of approved repairs)	(208,316)	(156,533)
Moveable Capital Asset Reserve transfers (net	(055)	4.004
of withdrawals) Trust contributions	(955) 2,727	4,084 944
New deferred trust contributions	207,500	259,500
Proceeds to trust from land disposition	87,000	-
Repayment of long term capital lease obligation	(131,863)	(150,617)
Receipt of long term debt	27,444,387	6,659,104
Repayment of long term debt	(1,842,586)	(3,153,913)
Capital	<u>25,557,894</u>	3,462,569
Proceeds on disposal of assets	255,100	_
Capital assets acquired	(32,727,123)	_(13,628,336)
	(32,472,023)	(13,628,336)
Net (decrease) increase in cash and cash equivalents	(1,634,034)	4,670,178
Cash and cash equivalents, beginning of year	6,389,564	1,719,386
Cash and cash equivalents, end of year	\$ 4,755,530	\$ 6,389,564
Cash and cash equivalents consist of:		
Cash	\$ 2,917,234	\$ 4,962,670
Funds in trust	114,735	25,008
Restricted cash	<u>1,723,561</u>	1,401,886
	\$ 4,755,530	\$ 6,389,564

March 31, 2016

1. Summary of significant accounting policies

Reporting entity and principles of financial reporting

These financial statements have been prepared in accordance with Canadian generally accepted accounting principles, which encompass the principles common with First Nations.

The consolidated financial statements of the Membertou Reserve Band Council are the representations of management prepared in accordance with Canadian generally accepted accounting principles for local governments, as recommended by the Public Sector Accounting Board (PSAB) of the Canadian Institute of Chartered Accountants.

The focus of PSAB financial statements is on the financial position of the First Nation and the changes thereto. The consolidated statement of financial position includes all the assets and liabilities of the First Nation.

Significant aspects of the accounting policies adopted by the First Nation are as follows:

Principles of consolidation

The consolidated financial statements include the accounts of all funds and operations in which the First Nation has a controlling interest, after the elimination of inter-fund transactions and balances. The entities include the following Membertou Reserve Band Council Funds - Operating Fund, Housing Fund, Public Works Fund, Capital Fund, Economic Development Fund, Enterprise Fund, Employment Development Fund, Health Fund, AFS Program Fund, Social Fund, Enterprise Fund, and Education Fund, as well as, the Membertou Development Corporation, the Membertou Market, the Membertou Trade & Convention Centre Limited, the Membertou Gaming Commission Inc., 3237395 Nova Scotia Limited (Operating as Membertou Insurance Brokers), Membertou Commercial Fisheries, Membertou Entertainment Centre, the Membertou Business Centre, the Membertou Cultural and Heritage Centre Foundation Inc., Membertou Data Centre, Membertou Geomatics, Membertou Sport and Wellness Centre, and Membertou Properties Limited Partnership.

Revenue recognition

Membertou Reserve Band Council follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses or capital expenditures are incurred. Unrestricted contributions are recognized as revenue when recovered or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Gaming revenue from video lottery net of corresponding direct expenses are recognized at the time of play and are recorded net of commissions and credits paid out. Other gaming revenues are recognized as earned when received or receivable as long as collection is reasonably assured.

Cash and cash equivalents

Cash and cash equivalents include cash on hand, balances with banks, and term deposits net of bank overdraft.

March 31, 2016

1. Summary of significant accounting policies (continued)

Capital assets

Capital assets are recorded at cost.

Depreciation

Rates and bases of depreciation applied to write off the cost of property and equipment over their estimated lives are as follows:

Buildings	4%, declining balance
Housing properties	25 year, straight line
Infrastructure	4%, declining balance
Fishing vessels	15%, declining balance
Fishing equipment 2	20%, declining balance
Equipment 2	20%, declining balance
Motor vehicles 2	20%, declining balance
Moveable equipment 2	20%, declining balance
School buses	20%, declining balance
Computer hardware and software	20%, declining balance
Office equipment and furniture	20%, declining balance
Parking lots 2	20%, declining balance
Equipment under capital lease	20%, declining balance

Purchased fishing licenses and permits

Purchased fishing licenses and permits assets are intangible assets. These indefinite-lived fishing licenses and permits are recognized at cost and are not amortized. The capitalization of intangible assets is a departure from Canadian public sector accounting standards.

The Band evaluates the carrying value of its licenses and permits annually for impairment. Should a permanent impairment be identified, the impairment will be recognized as a reduction in the carrying value and as a charge against income on the statement of operations in the period the impairment occurred.

The Band also owns other communal fishing licenses and permits which were not purchased by the Band but were given to or granted to the Band.

Investments

Investments are valued at the lower of cost and net realizable value.

Use of estimates

In preparing the Band's financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenue and expenses during the period. Actual results could differ from these estimates.

Income taxes

The Band Council is exempt from income taxes under Section 149(I) (c) of the *Canadian Income Tax Act*.

March 31, 2016

Summary of significant accounting policies (continued)

Moveable Capital Asset Reserve

The Band is required to maintain a Moveable Capital Asset Reserve in accordance with the consolidated contribution agreement with Health Canada. The reserve is for the maintenance or replacement of capital assets transferred to the band by Health Canada. Expenditures of capital funds under the reserve are restricted to expenditures on these assets only and there can be no transfer of these funds to the operating budget.

Net debt

The Band's financial statements are presented so as to highlight net debt as the measurement of financial position. The net debt of the Band is determined by its liabilities less its financial assets.

Inventory

The cost of inventories is comprised of directly attributable costs and includes the purchase price plus other costs incurred in bringing the inventories to their present location and condition, such as freight. The cost is reduced by the value of rebates and allowances received from vendors. The Band estimates net realizable value as the amount that inventories are expected to be sold. Inventories are written down to net realizable value when the cost of inventories is not estimated to be recoverable due to obsolescence, damage, or declining selling prices. When circumstances that previously caused inventories to be written down below cost no longer exist or when there is clear evidence of an increase in selling price, the amount of the writedown previously recorded is reversed. Costs that do not contribute to bringing inventories to their present location and condition, such as storage and administrative overheads, are specifically excluded from the cost of inventories and are expensed in the period incurred.

The cost of inventory recognized as an expense during fiscal 2016 was \$8,993,549 (2015 \$9,318,461). No write-down of inventories below their cost to their net realizable value was made in fiscal 2016. There were no reversals of inventories written down previously that are no longer estimated to sell below cost.

Leases

Leases are classified as either capital or operating in nature. Capital leases are those which transfer substantially all the benefits and risks of ownership to the lessee. If the lease contains a term that allows ownership to pass to the Company or there is a bargain purchase option the capitalized value is depreciated over the estimated useful life of the related asset. Otherwise, the capitalized value is depreciated on a straight line basis over the lesser of the lease term and its estimated useful life. Obligations recorded under capital leases are reduced by the principal portion of lease payments as incurred and the imputed interest portion of capital lease payments is charged to expense and amortized straight-line over the life of the lease. Operating lease payments are charged to expense.

March 31, 2016

1. Summary of significant accounting policies (continued)

Hedge accounting

The Band uses derivative instruments to manage the Band's exposure to interest rate risks. When derivative instruments are used, the Band determines whether hedge accounting can be applied. Where hedge accounting can and will be applied, the hedge is documented at inception, detailing the hedging relationship, identifying the hedged item, the related hedging item, the nature of the specific risks being hedged and the intended term of the hedging relationship. Both at the inception of the hedging relationship, and throughout the term, the Band has reasonable assurance that the critical terms of the hedging item and the hedged item are, and will remain, the same. For all hedged items which are anticipated transactions, the Band has determined that it is probable that the transaction will occur at the time and in the amount documented at the inception of the hedging relationship.

The Band has elected to use hedge accounting for the following qualifying hedging relationships:

A prime plus 1.50% mortgage has been hedged with a 3.495% fixed interest rate swap to mitigate the effect of changes in interest rates.

2. Prior period adjustment

Canadian Public Sector Accounting Standards do not allow for the capitalization of intangible capital assets. In 2016, management and Chief and Council of the Membertou Reserve Band Council has decided to capitalize the Band's purchased fishing licenses and permits which are considered to be intangible capital assets. In addition, the Band decided to restate the comparative period as if all other purchased commercial fishing licenses and permits were capitalized. All other licenses and permits currently owned by the Membertou Reserve Band Council have been granted to the Band for a \$nil consideration and have not been capitalized. Since the capitalization of these purchased intangible assets is a departure from PSAS, a qualification in the independent auditor's report has been disclosed for the GAAP departure.

The prior period adjustment recorded as a result had the following impact on the financial statements for the year ended March 31, 2015:

Statement of operations Crab permits	\$	(202,347)
Statement of net assets Unrestricted fund, beginning of year Excess of revenue over expenditures Unrestricted fund, end of year	\$ \$ \$	1,861,989 202,347 2,064,336
Statement of financial position Capital assets	\$	2,064,336

March 31, 2016

3. Receivables		<u>2016</u>	<u>2015</u>
Indigenous and Northern Affairs Canada	\$	598,533	\$ 8,848
Housing rents		666,786	665,422
Mi'Kmaq Employment Training Secretariat		573	118,630
Health Canada		18,468	38,786
Commodity sales tax		836,363	925,837
Department of Fisheries and Oceans		171,606	52,592
Atlantic Integrated Commercial Fisheries Initiative		-	37,565
Province of Nova Scotia		214,415	344,306
Loan proceeds		-	223,957
Mi'Kmaw Kina'matnewey		103,032	63,819
Sundry		231,783	153,775
Unama'ki Economics Benefits Office		-	72,038
Canada Mortgage and Housing Corporation		58,644	141,143
Trade		709,939	423,819
		3,610,142	3,270,537
Less: allowance for doubtful accounts		(62,904)	(88,888)
	<u>\$</u>	3,547,238	\$ 3,181,649

4. Band funds in trust

The Trust Fund arises from monies derived from capital or revenue sources as outlined in Section 62 of the *Indian Act*. These funds are held in trust in the Consolidated Revenue Fund of the Government of Canada and are subject to audit by the Office of the Auditor General of Canada. The management of these funds is primarily governed by Sections 63 to 69 of the *Indian Act*.

The changes in net assets of the Trust Fund during the year are as follows:

	<u>2016</u>	<u>2015</u>
Net assets, beginning of year Proceeds from reserve lands disposition Interest earned	\$ 25,008 87,000 <u>2,727</u>	\$ 24,064 - 944
Net assets, end of year	<u>\$ 114,735</u>	\$ 25,008
5. Investments	<u>2016</u>	<u>2015</u>
5. Investments Membertou Hotel Limited Partnership Encyt Technologies Incorporated	2016 \$ 2,663,397 26,000	<u>2015</u> \$ 2,770,913

March 31, 2016

6. Prepaids Core funding Insurance Miscellaneous	2016 \$ - 250,828 40,632 \$ 291,460	\$ 6,002 168,362 19,518 \$ 193,882
7. Inventory Membertou Enterprise Fund Membertou Trade and Convention Centre Limited Membertou Entertainment Centre Membertou Cultural and Heritage Centre Foundation Inc. Membertou Market	2016 \$ 38 74,171 15,686 88,516 147,544 \$ 325,955	2015 \$ 187 67,549 21,478 54,010 143,159 \$ 286,383
Purchased fishing licenses and permits Purchased fishing licenses and permits	2016 \$ 2,064,336	2015 \$ 2,064,336

The Band records all purchased commercial fishing licenses and permits as intangible assets. All other permits and licenses owned by Membertou Reserve Band Council have been granted for a \$nil consideration and therefore have not been capitalized.

Year ended March 31

9. Capital assets

	Cost, beginning			Cost, end	Accumulated depreciation,		Accumulated depreciation,	2016	2015
	<u>of year</u>	<u>Additions</u>	<u>Disposals</u>	of year	beginning of year	<u>Depreciation</u>	end of year	Net book value	Net book value
land	6 504 524	010.077	(70.404)	7 224 244				7.004.044	6 504 534
Land	6,501,531	912,277	(79,494)	7,334,314			-	7,334,314	6,501,531
Buildings	37,857,954	17,950,622	-	55,808,576	7,920,945	1,336,273	9,257,218	46,551,358	29,937,009
Infrastructure	30,903,352	4,873,925	(7,215,390)	28,561,887	4,995,609	684,343	5,679,952	22,881,935	25,907,743
Housing Properties	22,310,055	2,316,776	-	24,626,831	9,992,194	857,047	10,849,241	13,777,590	12,317,861
Fishing vessels	1,411,166	-	-	1,411,166	610,184	115,707	725,891	685,275	800,982
Fishing equipment	395,426	-	-	395,426	221,278	36,102	257,380	138,046	174,148
Equipment	4,354,950	120,349	-	4,475,299	3,158,637	250,707	3,409,344	1,065,955	1,196,313
Motor Vehicles	707,340	31,248	-	738,588	432,424	58,094	490,518	248,070	274,916
Computer hardware & software	1,441,143	30,588	-	1,471,731	1,106,083	69,856	1,175,939	295,792	335,060
Office equipment	603,257	-	-	603,257	525,340	15,259	540,599	62,658	77,917
Parking lots	628,204	-	-	628,204	218,633	16,383	235,016	393,188	409,571
Leasehold improvements	2,009,719	337,866	-	2,347,585	596,681	419,533	1,016,214	1,331,371	1,413,038
Signage	290,494	21,336	-	311,830	181,379	23,937	205,316	106,514	109,115
Assets under construction	7,631,632	7,317,719	-	14,949,351	-	-	-	14,949,351	7,631,632
	117,046,223	33,912,706	(7,294,884)	143,664,045	29,959,387	3,883,241	33,842,628	109,821,417	87,086,836

March 31, 2016

10. Bank indebtedness

The Band Council has an established line of credit of \$2,500,000. The line of credit bears interest at a rate of prime plus 1%. At the year end, the line of credit had a balance outstanding of nil (2015 - nil). Security is as described in Note 13.

11. Payables and accruals Trade Accrued liabilities Commodity tax Employee benefits Security deposits Other	2016 \$ 2,589,668 725,856 66,167 70,264 32,504 62,702 \$ 3,547,161	2015 \$ 3,954,038 3,311,943 43,221 60,088 - 3,248 \$ 7,372,538
Tui'kn Partnership Long term deferred gain on land sale Health Canada Kwilmu'kw Maw-klusuaqn Miscellaneous	2016 \$ 109,582 94,741 - 71,018 200,711 \$ 476,052	2015 \$ 109,582 94,741 16,681 - 309,578 \$ 530,582

March 31, 2016

13. Long term debt	<u>2016</u>	<u>2015</u>
Canada Mortgage and Housing Corporation 1.39% - 2.84% mortgages, repayable under various terms by October 2038.	\$ 6,768,293	\$ 6,777,211
First Nation Finance Authority		
3.79% loan, repayable in monthly instalments of \$97,792, including interest, beginning in September 2016, maturing June 2024.	32,012,650	20,775,414
Royal Bank of Canada 2.21% - 5.25% mortgages, repayable under various terms by September 20, 2032.	1,221,232	1,385,015
Ulnooweg Development Group		
8% term loan, maturing in October 2016, repayable in 84 monthly blended payments of \$3,165.	21,597	56,320
Prime plus 3% term loan repaid during the year	-	60,586
Bank of Montreal 4.25% term loan, maturing in July 2019, repayable in equal annual instalments of \$40,714.	382,857	458,572
4.25% mortgage, repayable in equal monthly Instalments of \$5,378, including interest, matures August 2023.	404,274	446,908
3.2% term loan, with interest only payments until arena project is complete.	1,675,154	-
4.25% term loan, repayable in annual instalments of \$143,333, plus interest, matures in July 2016.	143,334	286,666
Prime plus 0.75% non-revolving, demand loan with repayment of interest only during the construction phase, up to 12 months. After the construction phase, the loan will be converted to a term loan with the option of a fixed rate. Loan is repayable over 25 years.	1,113,897	425,994
3.59% mortgage repayable in monthly instalments of \$5,338 on account of principal and interest maturing on May 2020, secured by an Indigenous and Northern Affairs Canada Ministerial Guarantee. Loan is		
repayable over 25 years.	1,004,475	1,029,600

March 31, 2016

13. Long term debt (continued)	<u>2016</u>	<u>2015</u>
Peace Hills Trust		
4.25% mortgage repayable in 180 monthly instalments of \$8,173, matures August 2028.	1,600,858	1,625,066
4.25% mortgage, repayable in 170 monthly instalments of \$15,140, matures May 2028.	1,723,743	1,829,829
General Motors Acceptance Corporation 6.2% term loan repayable in monthly instalments of principal and interest of \$443, maturing in May 2016, secured by a chattel mortgage		
on a 2011 Chevrolet truck.	772	5,867
Bank of Nova Scotia		
Interest free loan, maturing in December 2019, repayable In equal monthly instalments of \$397	17,863	22,626
Interest free loan, maturing in December 2019, repayable In equal monthly instalments of \$397	17,862	22,626
Prime plus 1.5% mortgage repayable in 59 equal monthly payments of principal and interest. The term of the loan is 5 years and amortization is 25 years.	13,040,008	-
Atlantic Canada Opportunities Agency Interest free term loan repaid during the year	-	27,244
Interest free term loan repaid during the year	-	766
5.75% repayable loan, payments begin July 2015, repayable in monthly instalments of \$6,479, matures June 2021.	351,642	407,382
Doncaster Mortgage		
Interest free mortgage, repayable in annual instalments of \$60,000, maturing April 2017	120,000	180,000
Poushay Mortgage		F0 07F
Interest free mortgage repaid during the year	-	53,875

March 31, 2016

13. Long term debt (continued)	<u>2016</u>	<u>2015</u>
Canada Mortgage and Housing Corporation 2.02% mortgage advances		
Section 95	<u>-</u>	141,143
Current portion of long term debt	61,620,511	36,018,710
Principal payments due within one year	1,920,255	1,707,227
	<u>\$ 59,700,256</u>	\$ 34,311,483

As security, for the Canada Mortgage and Housing Corporation and the Royal Bank of Canada housing mortgages, the Band has provided a Band Council Resolution providing an irrevocable authorization to the Indigenous and Northern Affairs Canada to assign all funding until all loans are repaid to the bank and a floating charge on the assets of the Band Council.

As security, the Royal Bank of Canada has been given a general security agreement constituting a first ranking security interest in all personal property of the Membertou Reserve Band Council, Membertou Gaming Commission, Membertou Commercial Fisheries, and the Membertou Trade and Convention Centre, as well as guarantees in the amount of \$12,000,000 from each of the above noted divisions of the Band.

In conjunction with the mortgage from the Bank of Nova Scotia with a balance of \$13,040,008 at March 31, 2016, an interest rate swap is designated as a hedge of the interest rate risk in the Company's 25 year floating rate mortgage. The swap matures at the same time as the debt and requires the Company to pay 3.495%. The floating rate side of the swap exactly matches the interest payments on the debt, at a rate of prime plus 1.5%. All payments are due on the 17th day of each month; therefore interest is accrued at the reporting date.

For the Bank of Nova Scotia loan, the Band has given a General Security Agreement constituting a 2nd security interest in all present and future personal property subject with appropriate insurance coverage, loss if any, payable to the Bank and including a specific charges over property with a net book value of \$18,019,447.

Repayments in each of the next five (5) years are as follows:

2017	\$ 1,920,255
2018	1,781,926
2019	1,748,429
2020	1,761,309
2021	1,585,657
Thereafter	52,822,935
	\$ 61.620.511

March 31, 2016

14. Derivatives				<u>2016</u>
		Carrying <u>Amount</u>		Notional <u>Amount</u>
Interest rate swap	\$	13,040,008	\$ 13	3,039,991
The Band has designated prime plus 1.5% mortgage as he swap to mitigate the effect of changes in interest rates. The pertaining to 3.495% fixed interest rate swap:				
3.495% fixed rate interest rate swap				<u>2016</u>
Accrued net amount payable on swap			\$	1,620
15. Capital lease obligations		<u>2016</u>		<u>2015</u>
Royal Bank of Canada 1.92% capital lease repaid during the year	\$	-	\$	71,755
4.18% capital lease, repayable in monthly instalments of \$2,607 on account of principal and interest maturing in December 2016, on a CAT Backhoe.		20,786		50,285
6.07% capital lease repaid during the year		-		4,093
7.6% capital lease, repayable in monthly instalments of \$2,347 on account of principal and interest maturing in June 2016.	_	6,967 27,753		33,483 159,616
Less: current portion		27,753		148,595
	\$		\$	11,021
Repayment in the next year is as follows:				
2016 2017	\$	30,504	\$	160,121 6,137
Less: amounts representing interest Present value of net minimum capital lease		30,504 2,751		166,258 6,642
payments Less: Current portion of obligations under capital lease	_	27,753 27,753		159,616 148,595
	\$		\$	11,021

March 31, 2016

16. Deferred trust contributions	<u>2016</u>	<u>2015</u>
Balance, beginning of year	\$ 5,540,707	\$ 5,281,207
Contributions during the year Deferrals during the year	(565,500) <u>773,000</u> 5,748,207	(529,500) <u>789,000</u> 5,540,707
Contributions due within one year	480,000	555,000
Deferred trust contributions	\$ 5,268,207	\$ 4,985,707

The Membertou Reserve Band Council has setup a Children's Trust Fund for all children on the Membertou Reserve Band Council list. An annual contribution is made on each child's behalf to the trust fund.

17. Contingencies

- a) The Band has entered into a five year alternative funding arrangement with the Indigenous and Northern Affairs Canada, effective April 1, 2012. These funds may be repayable if any of the following conditions are not met:
 - 1) minimum program requirements are not met;
 - 2) capital funds are not expended for capital purposes; and
 - 3) any mandatory capital projects are not completed.
- b) As at March 31, 2016, the Band has provided a guarantee for mortgages payable by Band members, totalling \$1,028,462 (2015 \$1,080,474), which were obtained under Section 10 of the Canada Mortgage and Housing Corporation Act. In the event that the individual is unable to meet its obligations at some future date and the Band is required to honour its guarantee, any payments will be accounted for as a charge to operations in the year such payments are made.
- c) The Band has entered into contribution agreements with various government departments. Funding received under these contribution agreements is subject to repayment if the band fails to comply with the terms and conditions of the agreements.

March 31, 2016

18. Commitments

Membertou Entertainment Centre has entered into an agreement to lease handsets which expires on July 31, 2018. The annual rent of the handsets consists of a minimum monthly payment. Minimum lease payments for the next three (3) years are as follows:

2017	\$ 290,304
2018	\$ 290,304
2019	\$ 96,768

19.	Change in non-cash operating working capital	<u>2016</u>	<u>2015</u>
	Receivables Prepaids Inventory Payables and accruals Deferred revenue	\$ (365,589) (97,578) (39,572) (1,473,053) (54,530)	\$ 1,505,024 (33,220) 7,236 1,211,097 194,405
		\$ (2,030,322	\$ 2,884,542

20. Replacement reserve fund

Under the terms of the agreement with the CMHC, the replacement reserve account is to be increased by annual charges to equity. The charge in the current year is \$112,143 (2015 - \$125,205). These funds, along with accumulated interest, must be held in a separate bank account and/or invested only in accounts or instruments insured by the Canada Deposit Insurance Corporation or as may otherwise be approved by the CMHC from time to time. The funds in the account may only be used as approved by the CMHC. Withdrawals are credited to interest first and then principal.

As of March 31, 2016, the reserve was fully funded.

21. Transfer of Highway 125 Project to the Province of Nova Scotia

Under the terms of a Memorandum of Understanding between the Membertou Reserve Band Council and the Province of Nova Scotia, the Band agreed to construct an interchange structure connecting the Membertou Indian Reserve with that of the provincial highway system. Upon its completion, the Band agreed to transfer ownership of the interchange and ramp system to the Province of Nova Scotia.

March 31, 2016

22. Financial instruments

Credit risk

Credit risk is the risk of an unexpected loss if a customer or counterparty to a financial instrument fails to meet its contractual obligation. The Entity's financial instruments that are exposed to concentrations of credit risk are primarily accounts receivable.

The Entity's maximum exposure to credit risk corresponds to the carrying amount for all receivables.

Liquidity risk

Liquidity risk is the risk that the Entity may not have cash available to satisfy its liabilities as they come due. The Entity actively maintains a committed credit facility to ensure that it has sufficient available funds to meet current and foreseeable future financial requirements at a reasonable cost.

The Entity monitors capital markets and the related conditions. Market conditions allowing, the Entity will access debt capital markets for various long-term debt maturities and as other liabilities come due or as assessed to be appropriate in order to minimize risk and optimize pricing.

The contractual maturities of the principal portion of significant financial liabilities as at March 31, 2016, are outlined in Note 13.

Fair value of financial instruments

The fair value of a financial instrument is the estimated amount that the Entity would receive or pay to settle the financial assets and financial liabilities at the reporting date.

The book values of cash and cash equivalents, receivables, and payables and accruals approximate fair values at the balance sheet date due to their short term to maturity. The fair value of the long term debt approximates its carrying amount.

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Band is exposed to interest rate risk on its fixed and floating interest rate financial instruments. Given the current composition of long-term debt, fixed-rate instruments subject the Band to a fair value risk while the floating-rate instruments subject it to a cash flow risk. There was no significant change in exposure from the prior year.

March 31, 2016

23. Pension costs and obligations

The Band is required to match contributions to a group registered retirement savings plan for all full time employees to a limit of 5.5% of the yearly maximum pensionable earnings for non-band members and 9% for band members. Total contributions during the year amounted to \$460,663 (2015 - \$448,540).

24. Government transfers

	2016			2015		
	Operating	Capital	Total	Operating	Capital	Total
Indigenous and Northern						
Development Canada	\$ 5,734,514	\$ 950,594	\$ 6,685,108	\$ 6,054,834	\$3,339,304	\$ 9,394,138
Health Canada	2,046,212	13,120	2,059,332	1,911,103	58,831	1,969,934
Canada Mortgage and Housing						
Corporation	398,585		398,585	387,728		387,728
Mi'kmaw Kina'matnewey	3,177,910		3,177,910	3,033,311		3,033,311
Other	705,057	500,000	1,205,057	736,837	2,780,565	3,517,402
Total	12,062,278	1,463,714	13,525,992	12,123,813	6,178,700	18,302,513
Province of Nova Scotia	200,000	1,129,185	1,329,185	206,506	1,000,000	1,206,506
	\$ 12,262,278	\$2,592,899	\$ 14,855,177	\$12,330,319	\$7,178,700	\$ 19,509,019

March 31, 2016

25. Segmented information

Membertou Reserve Band Council provides a wide range of services to its members, including training, education, social, health care and housing. For management reporting purposes Membertou Reserve Band Council's operations and activities are organized and reported by Divisions. The Divisions were created for the purpose of recording activities to comply with specific regulations and requirements.

Divisions that have been separately disclosed in the consolidated schedules of revenues and expenditures on the following pages are:

- Social Development social assistance provided to qualifying members.
- Band Government all associated with the administration of the Band operations.
- Human Resources and Quality Management centralized human resource division for the Band's operations.
- Capital Projects provides capital construction projects for the community.
- Operations and Maintenance repairs and maintenance carried out during the year to the community buildings.
- Economic Development specified development projects undertaken by the Band.
- Education providing elementary, secondary and post-secondary tuition for qualifying members along with related programs and support.
- Employment Development activities related to job training and skills.
- Health Canada activity of the Health Centre which provides a variety of health care programs and support.
- Department of Fisheries and Oceans AFS Program management of the DFO fisheries operations.
- Miscellaneous all other items not reported in a specified division.
- Housing Fund Section 95 and non-subsidized housing operations.
- Public Works expenditures and revenues related to the creation and maintenance of infrastructure of the Band.
- Enterprise Fund the Band's tobacco sales operation and community expenses.
- Development Corporation specified development projects and expenditures initiated at the Band level.
- Commercial Fishing encompasses the fisheries activities of the Band.
- Gaming Commission the VLT operations of the Band.
- Membertou Market gas bar and deli operation.
- Trade and Convention Centre convention hall and Kiju's restaurant.
- Entertainment Centre the Band's bingo operations.
- Membertou Insurance Brokers insurance brokerage operated by the Band.
- Rental Division operates the commercial rental division.
- Cultural and Heritage Centre Foundation operates the Heritage Park and Petroglyph's Gift Shop.
- Data Centre revenues and expenditures related to the IT division.
- Geomatics revenues and expenditures related to the geomatics consulting division.
- Membertou Sport and Wellness Centre capital revenues received related to the new sport and wellness centre.
- Membertou Properties Limited Partnership operates two commercial rental buildings.

See financial data on Page 42.

March 31, 2016

26. Expenses by object		<u>2016</u>		<u>2015</u>
Administrative	\$	2,073,009	\$	1,053,021
Community expenses	•	3,166,900	•	2,692,627
Cost of sales – commercial		14,263,362		13,935,623
Core funding and benefits		855,006		941,526
Depreciation		3,887,589		3,371,979
Education and training		1,233,213		1,447,265
Fishing		308,485		201,918
Health programs		1,085,643		804,530
Insurance		439,903		596,496
Interest		1,565,226		1,301,311
Other		2,134,257		2,886,266
Professional fees		350,074		379,403
Repairs and maintenance		4,258,937		3,146,631
Salaries and benefits		13,599,807		13,345,579
Security and policing		909,898		869,589
Social		3,266,418		3,588,410
		54,027,727		50,562,174
Transfer of Highway 125 Project to the Province of				
Nova Scotia (Note 20)		6,021,928		-
Less: transfers/recoveries		(1,502,876)	_	(755,932)
	\$	58,546,779	\$	49,806,242

27. Comparative figures

Certain of the 2015 comparative figures have been reclassified to conform to the financial statement presentation adopted for 2016.

Membertou Reserve Band Council Schedule A – Indigenous and Northern Affairs Canada Canada

Statement of Revenue

Year ended March 31	Schedule		Budget		2016		2015
Social Development							
Social assistance		\$	4,350,621	\$	4,350,510	\$	4,308,734
Social delivery		*	139,608	•	140,960	•	139,608
			4,490,229		4,491,470		4,448,342
Band Government							
Government support			536,787		541,991		536,787
Land management – Capa	city Development		-		-		9,938
FNLM Development			-		-		12,500
Lands and trust			14,876		15,020		14,876
			551,663		557,011		574,101
Capital Projects							
Capital			339,304		342,594		339,304
Membertou Subdivision	า		-		608,000		-
Membertou Sport & We	ellness Centre		-		-		3,000,000
Water Meter Project			-		-		27,120
			339,304		950,594		3,366,424
Operations and Maintenance			256,738		259,227		256,738
Economic Development							
Economic development			87,047		91,218		90,342
Comprehensive marketing	strategy		-		130,140		-
Destination Membertou			-		-		63,957
Community Promotion			-		-		205,110
Summer student pathways			35,000		37,075		33,163
Communities of Distinction			-		-		13,068
Purdy Crawford Chair for A	boriginal Studies		-		49,454		250,546
Advertising strategy			-		18,400		-
ExSpherience feasibility stu	ıdy		-		-		8,000
Memski Project			<u>-</u>		100,519		84,347
			122,047		426,806		748,533
Less: transfer to other prograr	ns						
Membertou Housing Fund			-		(608,000)		-
Membertou Sport and Well	ness Centre		<u>-</u>		-		(3,000,000)
		\$	5,759,981	\$	6,077,108	\$	6,394,138

Membertou Reserve Band Council Schedule B – Indigenous and Northern Affairs Canada Canada

Statement of Revenue and Expenditure

Year ended March 31	Schedule	Budget	2016	2015
Revenue Indigenous and Northern Affai Canada	rs A	\$ 5,759,981 \$	\$ 6,077,108	\$ 6,394,138
Expenditure				
Social development	С	4,346,860	4,491,524	4,256,133
Band government	D	3,566,575	3,143,003	3,437,011
Human resources and quality				
management	E	777,408	632,617	693,036
Capital	F	-	-	274,145
Operations and maintenance	G	343,807	376,738	302,703
Economic development	Н	430,663	609,587	839,987
		9,465,313	9,253,469	9,803,015
Excess of expenditure over reve	nue	\$ (3,705,332)	\$ (3,176,361)	\$ (3,408,877)

Membertou Reserve Band Council Schedule C – Social Development Statement of Revenue and Expenditure

Year ended March 31	Budget	2016	2015
Revenue			
Social assistance	\$ 4,350,621	\$ 4,350,510	\$ 4,308,734
Service delivery	139,608	140,960	139,608
·	4,490,229	4,491,470	4,448,342
Expenditure			
Administrative fee	-	598,000	-
Administration	392,625	350,034	347,318
Adult care	311,321	246,620	301,659
Basic needs	2,806,200	2,713,030	3,017,262
Special needs	194,102	195,768	220,288
Social assistance transfers	597,012	357,620	350,860
Administration travel	12,000	14,698	4,977
Telephone and office	33,600	15,754	13,769
·	4,346,860	4,491,524	4,256,133
Excess of revenue over expenditure	\$ 143,369	<u>\$ (54)</u>	\$ 192,209

Membertou Reserve Band Council Schedule D – Band Government Statement of Revenue and Expenditure

Voor anded March 21	· —	Pudget	u. 0	2016		2015
Year ended March 31		Budget		2016		2015
Revenue						
Government support	\$	536,787	\$	541,991	\$	536,787
Land management	Ψ	-	Ψ	-	Ψ	9,938
Land management development		_		_		12,500
Lands and trust		14,876		15,020		14,876
Earlas and trast		551,663		557,011	_	574,101
Expenditure		001,000		007,011		07 1,101
Band government						
Core funding		838,848		838,848		838,848
Council meetings		40,000		62,782		47,639
Council pension		30,000		16,158		14,222
Council travel		30,000		27,297		40,817
		938,848		945,085		941,526
Band administration						<u>, , , , , , , , , , , , , , , , , , , </u>
Administration salaries and benefits		1,623,663		1,801,672		1,576,294
Administration travel		114,000		110,874		92,022
Election		-		3,038		21,737
Rent		-		62,150		· -
Heat and lights		12,000		12,594		11,146
Telephone and internet		16,200		19,727		8,016
Office and stationary		22,000		18,749		17,481
Office equipment		25,100		20,684		25,869
Postage		17,708		18,178		16,755
Professional services		168,000		191,743		234,309
Software acquisition and support		24,000		33,850		29,337
Miscellaneous		59,000		36,682		11,155
Depreciation		15,708		12,991		10,533
Data centre support		72,500		60,252		34,080
Governance project		254,801		231,441		196,260
Strategic planning				72,383		-
Land management		-		-		6,500
Communications		143,047		121,815		172,378
Janitorial		36,000		39,000		34,083
Insurance		90,000		26,365	_	38,042
		3,632,575		3,839,273		3,477,523
Less: Administration recoveries		(66,000)		(696,270)		(40,512)
		3,566,575		3,143,003		3,437,011
Excess of expenditures over revenue	\$	(3,014,912)	\$	(2,585,992)	\$	(2,862,910)

Membertou Reserve Band Council Schedule E – Human Resources and Quality Management Statement of Expenditure

Year ended March 31	Budget	2016	2015
Expenditures			
Wages and benefits	\$ 513,488	\$ 435,711	\$ 448,312
Travel	16,560	16,916	10,765
Strategic planning	-	-	114
Employee support services	132,435	69,617	103,310
Employee safety development	3,600	2,127	6,972
Professional development	45,500	31,328	52,542
Telephone & IT Support	16,720	26,239	24,800
Quality assurance consulting	7,000	6,441	6,207
Quality assurance fees	 42,105	 44,238	 40,014
	\$ 777,408	\$ 632,617	\$ 693,036

Membertou Reserve Band Council Schedule F – Capital Projects Statement of Revenue and Expenditure

Year ended March 31	Budget	2016	2015
Revenue Capital Water meter project	\$ 339,304 	\$ 342,594 	\$ 339,304 27,120 366,424
Expenditure Water meters On reserve housing - renovations On reserve housing – private equity	- - - -	- - - -	32,942 226,203 15,000 274,145
Excess of revenue over expenditure	\$ 339,304	\$ 342,594	\$ 92,279

Membertou Reserve Band Council Schedule G – Operations and Maintenance Statement of Revenue and Expenditure

Year ended March 31		Budget	2016	2015
Revenue				
Operations and maintenance	\$	256,738	\$ 259,227	\$ 256,738
Expenditures				
Environmental services wages and benefits	S	629,812	679,491	535,312
Police station		24,400	22,253	25,855
Community buildings		99,411	75,809	89,026
Membertou Gym		20,400	23,637	27,320
Fire prevention				-
Youth Centre		4,000	1,489	2,339
Church		10,000	8,430	57,383
Depreciation – community buildings		49,164	50,016	46,897
Janitorial supplies		64,680	 74,673	 62,602
		901,867	935,798	846,734
Less: cost recoveries		(558,060)	 (559,060)	 (544,031)
		343,807	 376,738	 302,703
Excess of expenditure over revenue	\$	(87,069)	\$ (117,511)	\$ (45,965)

Membertou Reserve Band Council Schedule H – Economic Development Statement of Revenue and Expenditure Year ended March 31

Year ended March 31		Budget		2016		2015
Revenue						
Economic development	\$	87,047	\$	91,218	\$	90,342
Memski	*	-	•	100,519	•	84,347
Community promotion		-		-		205,110
Comprehensive marketing strategy		-		130,140		, -
Destination Membertou		-		, -		63,957
Land acquisition		-		-		-
Communities of distinction		-		-		13,068
ExSpherience feasibility study		-		-		8,000
Advertising strategy		-		18,400		-
Purdy Crawford Chair for Aboriginal Studie	es	-		49,454		250,546
Summer student pathways		35,000		37,075		33,163
		122,047		426,806		748,533
Expenditure						
Economic development transfer		80,000		80,000		80,000
Purdy Crawford Chair		-		49,454		250,546
Business development		-		100,519		84,347
Summer student pathways		-		-		33,163
Summer Students		-		37,075		-
Janitorial services		4,087		-		1,019
Community promotion project		-		-		22,044
Comprehensive marketing strategy		7,650		23,868		190,355
Marketing Project		279,280		250,276		-
ExSpherience feasibility study		-		-		10,000
Entrepreneur certificate program		-		-		-
Destination Membertou		-		-		107,260
Membertou Entrepreneur Centre –						
Office and travel		13,800		21,922		15,832
Salaries and benefits		<u>45,846</u>		46,473		45,421
		430,663		609,587		839,987
Excess of expenditure over revenue	\$	(308,616)	\$	(182,781)	\$	(91,454)

Membertou Reserve Band Council Schedule I – Education Statement of Revenue and Expenditure Year ended March 31 Budget

Year ended March 31		Budget		2016		2015
Revenue						
Mi'kmaw Kina'matnewey	\$	3,128,820	\$	3,177,910	\$	3,033,311
Miscellaneous		-		(12,354)		47,396
		3,128,820		3,165,556		3,080,707
Expenditure						
Band operated school						
Equipment		9,600		29,419		16,309
Operation and maintenance		59,000		53,362		28,309
Professional development		14,000		1,762		3,314
Salaries and benefits – teacher's aid		254,190		271,619		232,005
Salaries and benefits – teachers		978,435		1,112,864		984,556
Speech pathologist		-		-		(2,546)
Supplies		70,400		103,522		75,361
School monitor		56,407		50,942		41,855
Breakfast program		12,000		42,869		17,309
Band operated school insurance		34,800		53,099		44,952
Environmental services		78,000		96,000		97,820
Utilities		55,800		73,772		55,909
		1,622,632		1,889,230		1,595,153
Wallace Bernard Centre						
Professional development		2,400		-		1,262
Repairs and maintenance		10,000		32,401		6,493
Salaries and benefits – teachers		365,222		368,482		328,746
Salaries and benefits – special education	1	147,632		136,881		138,767
Supplies		28,500		32,329		23,701
Environmental services		36,000		36,000		49,688
Utilities		10,160		10,936		11,168
		599,914		617,029		559,825
Less: transfers to expenses		(154,280)		(226,960)		(87,236)
·	_	445,634	_	390,069	_	472,589

Membertou Reserve Band Council Schedule I – Education Statement of Revenue and Expenditure (continued)

Year ended March 31	• Budget	` 2016	2015
Education program			
Education program	05.000	07.000	00.000
Graduation	35,000	27,639	22,099
Instructional Services and administration	321,594	334,638	327,587
Peer tutoring	3,000	-	-
Post secondary - incentives	9,000	15,000	9,000
Post secondary - supplies	27,300	32,624	24,899
Post secondary - transportation	18,500	16,326	13,153
Post secondary - tuition and allowance	649,260	709,203	667,439
Student supplies	33,000	34,057	30,953
Transportation – professional development	t 3,000	250	250
Transportation - repairs and fuel	41,800	37,349	39,730
Transportation – salaries and benefits	129,428	137,892	133,134
Transportation – interest on bus loan	-	-	-
Treaty education project	24,000	10,000	-
Assessment and remediation	6,000	10,000	-
Cap site – salaries and benefits	75,856	84,129	82,784
Cap site – operations and maintenance	3,000	2,083	6,541
Cap site – computer equipment	1,500	500	, -
Religious coordinator	48,329	48,934	47,830
Travel	39,300	29,082	48,775
Data centre support	48,000	48,000	29,880
Language and cultural project	12,000	19,348	13,733
Depreciation	395,664	424,935	248,404
Board tuition and allowance	34,000	36,110	29,984
_	1,958,531	2,058,099	1,776,175
_	, ,		
_	4,026,797	4,337,398	3,843,917
Excess of expenditure over revenue \$	(897,977)	<u>\$ (1,171,842)</u>	\$ (763,210)

Membertou Reserve Band Council Schedule J – Employment Development Statement of Revenue and Expenditure

Year ended March 31	Budget		2016	2015
Revenue Mi'kmaq employment training secretariat	\$ 434,580	<u>\$</u>	<u>474,249</u>	\$ 493,373
Expenditure Employment officer – salaries and benefits Pathways First nations childcare Summer students	 46,030 319,818 87,232 40,000 493,080		56,726 257,818 127,225 41,213 482,982	 53,537 250,603 87,236 43,039 434,415
Excess of (expenditures over revenue) revenue over expenditure	\$ (58,500)	\$	(8,733)	\$ 58,958

Membertou Reserve Band Council Schedule K – Health Canada Programs Statement of Revenue and Expenditure

Revenue ## Revenue ## Revenue ## Pealth services transfer programs \$ 868,092 \$ 995,121 \$ 906,664 Targeted programs Health services accreditation - 38,903 43,902 Health information systems 291,600 684,469 642,719 Home and community care 191,460 196,360 191,459 Environmental drinking water - 5,000 - Non-insured health benefits 87,767 87,767 87,767 Healthy child development 38,592 38,592 38,592 Health capital - 13,120 58,831 Transferred programs - 62,305 3,396 Expenditure - 62,305 3,396 Community health nursing 168,202 182,880 103,487 Community health representative 30,095 29,844 24,560 Addiction services – salaries and benefits 123,049 215,799 118,366 Health administration 154,190 160,047 140,216 Operations and maintenance 90,450 97,552 85,843	Year ended March 31		Budget		2016		2015
Health services transfer programs \$ 868,092 \$ 995,121 \$ 906,664 Targeted programs Health services accreditation - 38,903 43,902 Health information systems 291,600 684,469 642,719 Home and community care 191,460 196,360 191,459 Environmental drinking water - 5,000 - Non-insured health benefits 87,767 87,767 87,767 Healthy child development 38,592 38,592 38,592 Health capital - 13,120 58,831 1,477,511 2,059,332 1,969,934 Expenditure Transferred programs Brighter futures Community health nursing 168,202 182,880 103,487 Community health representative 30,095 29,844 24,560 Addiction services – salaries and benefits 123,049 215,799 118,366 Health administration 154,190 160,047 140,216	Davisaria						
Targeted programs Health services accreditation - 38,903 43,902 Health information systems 291,600 684,469 642,719 Home and community care 191,460 196,360 191,459 Environmental drinking water - 5,000 - Non-insured health benefits 87,767 87,767 87,767 Healthy child development 38,592 38,592 38,592 Health capital - 13,120 58,831 1,477,511 2,059,332 1,969,934 Expenditure Transferred programs Brighter futures Community health nursing 168,202 182,880 103,487 Community health representative 30,095 29,844 24,560 Addiction services – salaries and benefits 123,049 215,799 118,366 Health administration 154,190 160,047 140,216		φ	060 000	ø	00E 424	φ	006 664
Health services accreditation - 38,903 43,902 Health information systems 291,600 684,469 642,719 Home and community care 191,460 196,360 191,459 Environmental drinking water - 5,000 - Non-insured health benefits 87,767 87,767 87,767 Healthy child development 38,592 38,592 38,592 Health capital - 13,120 58,831 1,477,511 2,059,332 1,969,934 Expenditure Transferred programs Brighter futures Community health nursing 168,202 182,880 103,487 Community health representative 30,095 29,844 24,560 Addiction services – salaries and benefits 123,049 215,799 118,366 Health administration 154,190 160,047 140,216	. •	Ф	000,092	Ф	995,121	Ф	906,664
Health information systems 291,600 684,469 642,719 Home and community care 191,460 196,360 191,459 Environmental drinking water - 5,000 - Non-insured health benefits 87,767 87,767 87,767 Healthy child development 38,592 38,592 38,592 Health capital - 13,120 58,831 1,477,511 2,059,332 1,969,934 Expenditure Transferred programs Brighter futures - 62,305 3,396 Community health nursing 168,202 182,880 103,487 Community health representative 30,095 29,844 24,560 Addiction services – salaries and benefits 123,049 215,799 118,366 Health administration 154,190 160,047 140,216			_		38 003		43 002
Home and community care			201 600		•		
Environmental drinking water - 5,000 - Non-insured health benefits 87,767 87,767 87,767 Healthy child development 38,592 38,592 38,592 Health capital - 13,120 58,831 1,477,511 2,059,332 1,969,934 Expenditure Transferred programs - 62,305 3,396 Community health nursing 168,202 182,880 103,487 Community health representative 30,095 29,844 24,560 Addiction services – salaries and benefits 123,049 215,799 118,366 Health administration 154,190 160,047 140,216			•		•		•
Non-insured health benefits 87,767 87,767 87,767 Healthy child development 38,592 38,592 38,592 Health capital - 13,120 58,831 1,477,511 2,059,332 1,969,934 Expenditure - 62,305 3,396 Community health nursing 168,202 182,880 103,487 Community health representative 30,095 29,844 24,560 Addiction services – salaries and benefits 123,049 215,799 118,366 Health administration 154,190 160,047 140,216	· · · · · · · · · · · · · · · · · · ·		191,400		•		191,439
Healthy child development 38,592 38,592 38,592 Health capital - 13,120 58,831 1,477,511 2,059,332 1,969,934 Expenditure Transferred programs - 62,305 3,396 Community health nursing 168,202 182,880 103,487 Community health representative 30,095 29,844 24,560 Addiction services – salaries and benefits 123,049 215,799 118,366 Health administration 154,190 160,047 140,216	<u> </u>		97 767		•		97 767
Health capital - 13,120 58,831 1,477,511 2,059,332 1,969,934 Expenditure Transferred programs Brighter futures - 62,305 3,396 Community health nursing 168,202 182,880 103,487 Community health representative 30,095 29,844 24,560 Addiction services – salaries and benefits 123,049 215,799 118,366 Health administration 154,190 160,047 140,216							
Expenditure 1,477,511 2,059,332 1,969,934 Transferred programs - 62,305 3,396 Community health nursing 168,202 182,880 103,487 Community health representative 30,095 29,844 24,560 Addiction services – salaries and benefits 123,049 215,799 118,366 Health administration 154,190 160,047 140,216	·		30,392		•		•
Expenditure Transferred programs Brighter futures Community health nursing Community health representative Addiction services – salaries and benefits Health administration Expenditure - 62,305 3,396 103,487 24,560 29,844 24,560 123,049 215,799 118,366 154,190 160,047	ricaliti capitai		1 477 511			_	
Transferred programs - 62,305 3,396 Brighter futures - 62,305 3,396 Community health nursing 168,202 182,880 103,487 Community health representative 30,095 29,844 24,560 Addiction services – salaries and benefits 123,049 215,799 118,366 Health administration 154,190 160,047 140,216	•		1,477,011	-	2,000,002	_	1,000,004
Transferred programs - 62,305 3,396 Brighter futures - 62,305 3,396 Community health nursing 168,202 182,880 103,487 Community health representative 30,095 29,844 24,560 Addiction services – salaries and benefits 123,049 215,799 118,366 Health administration 154,190 160,047 140,216	Expenditure						
Brighter futures - 62,305 3,396 Community health nursing 168,202 182,880 103,487 Community health representative 30,095 29,844 24,560 Addiction services – salaries and benefits 123,049 215,799 118,366 Health administration 154,190 160,047 140,216							
Community health nursing 168,202 182,880 103,487 Community health representative 30,095 29,844 24,560 Addiction services – salaries and benefits 123,049 215,799 118,366 Health administration 154,190 160,047 140,216			-		62,305		3,396
Community health representative 30,095 29,844 24,560 Addiction services – salaries and benefits 123,049 215,799 118,366 Health administration 154,190 160,047 140,216	_		168,202		•		
Addiction services – salaries and benefits 123,049 215,799 118,366 Health administration 154,190 160,047 140,216	· · · · · · · · · · · · · · · · · · ·				•		
Health administration 154,190 160,047 140,216	·	;	123,049		215,799		118,366
•	Health administration				•		
	Operations and maintenance				97,552		85,843
Pre-natal nutrition program 21,000 8,982 12,229	·		21,000		8,982		12,229
Depreciation 20,400 18,173 19,064	· •		20,400		18,173		
Data centre support 48,000 48,000 27,900	Data centre support		48,000		48,000		27,900
Audit 3,500 3,500 3,500	Audit		3,500		3,500		3,500
Capital asset reserve 5,000 7,725 7,725	Capital asset reserve		5,000		7,725		7,725
Clinic expenses 51,962 59,349 54,103	Clinic expenses		51,962		59,349		54,103
Aboriginal head start 44,789 83,253 63,596	Aboriginal head start		44,789		83,253		63,596
Children's oral health 28,860 10,641 12,068	Children's oral health		28,860		10,641		12,068
Health centre renovations - 15,412 1,596	Health centre renovations		-		15,412		
Health Canada Program Recoveries - 26,196	Health Canada Program Recoveries		-		-		26,196
	-		(25,000)		(25,000)		(18,750)
<u>764,497</u> 978,462 685,095			764,497		978,462	_	685,095

Membertou Reserve Band Council Schedule K – Health Canada Programs Statement of Revenue and Expenditure (continued)

Year ended March 31	Budget	2016	2015
Targeted programs			
Health accreditation	40,000	39,701	46,500
Environmental drinking water	· -	5,000	-
Healthy child development	6,000	39,518	38,593
Health information systems	106,015	89,052	98,319
Home and community care	184,067	197,101	191,738
Non-insured health benefits – transportation	82,331	105,488	102,424
Funding transferred to Mi'kmaw			
Kina'matnewey	-	225,800	252,800
Data centre technical support	291,600	374,469	291,600
	710,013	1,076,129	1,021,974
	1,474,510	2,054,591	1,707,069
Excess of revenue over expenditure	\$ 3,001	<u>\$ 4,741</u>	\$ 262,865

Membertou Reserve Band Council Schedule L – Department of Fisheries and Oceans -AFS Program – Statement of Revenue and Expenditure

Year ended March 31	Budget	2016	2015
Revenue Department of Fisheries and Oceans	\$ 162,00 <u>0</u>	<u>\$ 162,000</u>	\$ 198,392
Expenditure	5.000	40.000	0.000
Fisheries – office	5,290	10,906	8,230
Fisheries – supplies and travel	20,134	7,938	16,490
Fisheries – wages and benefits	133,083	127,370	128,966
Fisheries – truck operations	6,560	8,028	7,790
Depreciation	6,000	10,401	8,452
·	171,067	164,643	169,928
Excess of (expenditure over revenue) revenue over expenditure	\$ (9,067)	\$ (2,643)	\$ 28,464

Membertou Reserve Band Council Schedule M – Miscellaneous Statement of Revenue and Expenditure

Year ended March 31	Budget		2016	2015
Revenue Interest, rental and sundry Province of Nova Scotia Sundry	\$ 9,768 175,000 - 184,768	\$	39,432 200,000 - 239,432	\$ 22,309 206,506 30,906 259,721
Expenditure Bank service charges Interest on operating loan Interest on long term debt	 37,000 - 789,054 826,054		35,054 - <u>946,516</u> 981,570	29,123 2,383 706,085 737,591
Excess of expenditure over revenue	\$ (641,286)	\$	(742,138)	\$ (477,870)

Schedule of Segment Disclosure Year ended March 31, 2016

	5001	al Developme	ent	Ва	nd Governmen	t	Human Re	esources/Quali	ty Mgmt.	(Capital Projects	1	Operations and Maintenance		
	Budget 2016	Actual 2016	Actual 2015	Budget 2016	Actual 2016	Actual 2015	Budget 2016	Actual 2016	Actual 2015	Budget 2016	Actual 2016	Actual 2015	Budget 2016	Actual 2016	Actual 2015
Revenues				•			•		-					*	
Federal government operating transfers	\$ 4,490,229	4,491,470	\$ 4,448,342	\$ 551,663	\$ 557,011	\$ 574,101	\$ -	\$ -	\$ -	T	\$ -	Ψ = -, . = 0	\$ 256,738 \$	259,227 \$	256,738
Federal government capital transfers										339,304	342,594	339,304	-	-	-
Provincial government operating transfers										-	-	-	-	-	-
Provincial government capital transfers										-	-	-	-	-	-
Contributed assets										-	-	-	-	-	-
Economic activities				-	-	-				-	-	-	-	-	-
Investment income				-	-	-				-	-	-	-	-	-
Other										-	-	-	-	-	-
	4,490,229	4,491,470	4,448,342	551,663	557,011	574,101	-	-	-	339,304	342,594	366,424	256,738	259,227	256,738
Expenses															
Salaries and benefits	703,946	596,654	648,977	1,623,663	2,154,928	1,576,294	513,488	435,711	448,312				629,812	679,491	535,312
Amortization		555,55		15,708	12,991	10,533	2.0,.20	,.	,				49,164	50,016	46,897
Interest				,	,	,							-	00,010	,
Other	3,642,914	3,894,870	3,607,156	1,927,204	975,084	1,850,184	263,920	196,906	244,724	-	-	274,145	(335,169)	(352,769)	(279,506)
	4,346,860	4,491,524	4,256,133	3,566,575	3,143,003	3,437,011	777,408	632,617	693,036	-	-	274,145	343,807	376,738	302,703
Surplus (deficit) for the year	\$ 143,369	(54)	\$ 192,209	\$ (3,014,912)	\$ (2.585.992)	\$ (2,862,910)	\$ (777,408)	\$ (632,617)	\$ (693,036)	\$ 339,304	\$ 342,594	\$ 92,279	\$ (87,069) \$	(117,511) \$	(45,965)

Economic Development

Schedule of Segment Disclosure Year ended March 31, 2016

	Budget 2016	Actual 2016	Actual 2015	Budget 2016	Actual 2016	Actual 2015	Budget 2016	Actual 2016	Actual 2015	Budget 2016	Actual 2016	Actual 2015	Budget 2016	Actual 2016	Actual 2015	
Revenues										•			•			
Federal government operating transfers Federal government capital transfers Provincial government operating transfers Provincial government capital transfers Contributed assets Economic activities Investment income	\$ 122,047	\$ 426,806 \$ -	5 748,533 - -	\$ 3,128,820	\$ 3,177,910 -	\$ 3,033,311	\$ 434,580 \$	474,249	\$ 493,373	\$ 1,477,511 S	\$ 2,046,212 \$ 13,120	\$ 1,911,103 \$ 58,831 -	\$ 162,000 \$ -	162,000 \$	162,000 36,392	
Other					(12,354)	47,396										
	122,047	426,806	748,533	3,128,820	3,165,556	3,080,707	434,580	474,249	493,373	1,477,511	2,059,332	1,969,934	162,000	162,000	198,392	
Expenses																
Salaries and benefits Amortization Interest	45,846	83,551	45,421	2,058,499 395,664	2,211,743 424,935	2,092,254 248,404	86,030	97,939	96,576	659,603 20,400	714,676 18,173	578,367 19,064	133,083 6,000	127,370 10,401	128,966 8,452	
Other	384,817	526,036	794,566	1,572,634	1,700,720	1,503,259	407,050	385,043	337,839	794,507	1,321,742	1,109,638	31,984	26,872	32,510	
	430,663	609,587	839,987	4,026,797	4,337,398	3,843,917	493,080	482,982	434,415	1,474,510	2,054,591	1,707,069	171,067	164,643	169,928	
Surplus (deficit) for the year	\$ (308,616)		(91,454)		¢ (1.171.040)	\$ (763,210)	\$ (58,500) \$	(8,733)	\$ 58,958	\$ 3,001 \$	\$ 4.741	\$ 262,865	\$ (9,067) \$	(2,643) \$	•	

Employment Development

Health Canada

Education

Department of Fisheries and Oceans

Schedule of Segment Disclosure Year ended March 31, 2016

	Mi	Miscellaneous			Housing Fund			Public Works		Co	mmercial Entiti	es	Total			
	Budget 2016	Actual 2016	Actual 2015	Budget 2016	Actual 2016	Actual 2015	Budget 2016	Actual 2016	Actual 2015	Budget 2016	Actual 2016	Actual 2015	Budget 2016	Actual 2016	Actual 2015	
Revenues Federal government operating transfers	s - \$		\$ -	\$ 384,180	\$ 398,585	\$ 387,728	\$ -	\$ -	¢ -	\$ 75,000	\$ 68,808	\$ 45,072	\$ 11,082,768 \$	12,062,278	\$ 12,087,421	
Federal government capital transfers	φ - ψ	-	φ -	φ 364,160	608,000	Φ 307,720	φ -	Ψ -	φ -	φ 73,000 -	500,000	5,780,565	339,304	1,463,714	6,215,092	
Provincial government operating transfers	175,000	200,000	206,506		-	-				-	-	-	175,000	200,000	206,506	
Provincial government capital transfers	-	-	-					129,185	-	-	1,000,000	1,000,000	-	1,129,185	1,000,000	
Contributed assets Economic activities										-	-	-	-	-	-	
Investment income		-								-	42,484	-	-	42,484	-	
Other	9,768	39,432	53,215	955,750	939,455	1,104,172	-	4,777	226,203	41,450,138	40,164,167	36,474,548	42,415,656	41,135,477	37,905,534	
	184,768	239,432	259,721	1,339,930	1,946,040	1,491,900	-	133,962	226,203	41,525,138	41,775,459	43,300,185	54,012,728	56,033,138	57,414,553	
Expenses																
Salaries and benefits				255,875	329,784	319,410	618,080	646,040	588,864	6,069,063	5,521,920	5,533,016	13,396,988	13,599,807	12,591,769	
Amortization				587,272	857,047	821,194	449,529	807,706	800,147	1,755,290	1,706,320	1,417,288	3,279,027	3,887,589	3,371,979	
Interest	826,054	981,570	737,591	184,455	225,176	211,434	8,431	3,692	8,500	362,071	354,788	287,780	1,381,011	1,565,226	1,245,305	
Other	2,175,000	2,111,500	2,058,000	1,291,342	2,171,473	1,477,540	414,750	6,666,771	645,968	21,965,861	19,864,809	18,084,658	34,536,814	39,489,057	31,740,681	
	3,001,054	3,093,070	2,795,591	2,318,944	3,583,480	2,829,578	1,490,790	8,124,209	2,043,479	30,152,285	27,447,837	25,322,742	52,593,840	58,541,679	48,949,734	
Surplus (deficit) for the year	\$ (2,816,286) \$	(2,853,638)	\$ (2,535,870)	\$ (979,014)	\$ (1,637,440)	\$ (1,337,678)	\$ (1,490,790)	\$ (7,990,247)	\$ (1,817,276)	\$11,372,853	\$ 14,327,622	\$17,977,443	\$ 1,418,888 \$	(2,508,541)	\$ 8,464,819	